



COMMONWEALTH of VIRGINIA
Office of the Governor

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Donald W. Upson
Secretary of Technology

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**VIRGINIA DEPARTMENT OF INFORMATION TECHNOLOGY
FIRST STATE AGENCY TO IMPLEMENT
SEAT MANAGEMENT CONTRACT**

RICHMOND – The Virginia Department of Information Technology (DIT) today announced that it is the first agency to implement the Commonwealth's "seat management" contract, delivering on its commitment to support Governor Jim Gilmore's Executive Order 65, established to implement electronic government in the Commonwealth of Virginia. Virginia is the national leader in initiating a state government-wide contract for the provision of state-of-the-art technology and services at each state employee's desk or "seat," through a private sector seat management contract.

"By implementing seat management, the DIT will permanently enjoy state-of-the-art technology on every desktop in its agency," said Secretary of Technology Donald W. Upson. "We're looking forward to working with ACS to leverage the benefits of seat management for DIT, and we look forward to Seat Management implementation across agencies in the Commonwealth."

Under the seat management contract, the agency pays one fixed fee for all desktop or laptop personal computing services. This process enables state agencies and local governments to outsource desktop computer acquisition, maintenance, support, and help desk functions.

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DIT selected ACS (formerly Intellisource) as its partner in implementing seat management. The Commonwealth's seat management contract retains three highly qualified vendors – ACS, DynCorp, and Unisys – that compete for agencies' business. This healthy competition ensures that the Commonwealth continues to receive the highest level of service at the best possible price.

“Seat management is an exciting initiative, with great potential to improve government operations,” said DIT director, Scott Fairholm. “With this program, DIT will be able to ensure agency-wide systems compatibility, eliminate obsolescence with a regular upgrade cycle, and improve overall department productivity.”

Virginia's seat management contract covers an estimated 60,000 desktops across state agencies, local governments, and educational institutions.

For more information on the contract, please visit the seat management web site at <http://www.seatmanagement.state.va.us>.

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